



## Automated Services

### Prelog

Fruit Growers Laboratory is highly computerized and consequently we can offer a number of services to help grower managers. These are detailed below and are included in our pricing. Our existing vineyard managers / vineyard management companies estimate that substantial savings are incurred by utilizing our pre-log programs. In addition to the savings, it ensures that sample ID's are correct and that sampling information is correctly recorded.

- Before each season, we can generate **a list of all blocks, showing what was sampled before and the date sampled.** This also allows you to verify ID numbers and to indicate what samples need to be taken in the current year. It is from this list that we generate your preprinted labels for upcoming sampling season.
- Preprinted labels are provided with property description and block ID. ***Who likes doing paperwork in the field?*** When the sample arrives at the laboratory – one click and the client and sampling information is correctly entered into our system.
- Along with the preprinted labels, we will provide sample bags and pre-addressed shipping boxes.
- FGL provides analysis results in both numeric and graphic formats. Our color graphics particularly makes for easy, “at a glance” interpretation. Results can also be e-mailed or downloaded electronically.
- All client data generated at FGL is archived. This enables us to generate reports like the **five year bar chart** which our clients find very useful in trending the effectiveness of amendment and fertilization programs. For new growers to our laboratory, **we can take data from a former laboratory** and input this into our system. We usually wait until the winter months to input this data.

### Web reporting

Our reporting system allows us to post your results on a password protected website. Our “web reporting customers” are very happy with this new capability since their analysis results are readily available in PDF format at any time. This facility is open to all customers of Fruit Growers Laboratory, Inc. at no cost. If you wish to utilize web reporting, please contact Ellie Blackshear at (800) 440 7821, ext 2020 for assistance in setting up your web account.